



## CoreSite Partners with Zenlayer to Empower Enterprises to Reach Global Markets on CoreSite's Open Cloud Exchange®

January 20, 2022

- Reaching Emerging Markets in Asia Pacific, Latin America, Middle East, and Africa via Zenlayer Cloud Networking and the CoreSite Open Cloud Exchange –
- Providing High Performance, Bare Metal Services in Edge Data Centers –
- Simplifying Global Connectivity and Hybrid-Cloud Solutions –

DENVER--(BUSINESS WIRE)--Jan. 20, 2022-- CoreSite, a leading hybrid IT solutions provider and subsidiary of American Tower Corporation [NYSE: AMT] ("American Tower"), today announced a partnership with Zenlayer, a leading global edge cloud service provider. CoreSite customers can now access Zenlayer's [Cloud Networking](#) and [Bare Metal Cloud](#) services through CoreSite's [Open Cloud Exchange®](#) to instantly deploy applications worldwide via an ultra-low latency private network.

As a leading interconnection provider, CoreSite deploys high fiber and virtual connections on the CoreSite Open Cloud Exchange. The Company offers highly scalable and compliant cloud-adjacent digital campuses with on-net, low latency connectivity to leading cloud availability zones, CDNs and global network service providers in U.S. markets. With the addition of Zenlayer Cloud Networking, CoreSite customers can now connect directly to public/private clouds and enterprise SaaS in more than 25 countries around the world.

Zenlayer Cloud Networking is an on-demand network-as-a-service (NaaS) that enables businesses to build private, full-mesh global networks in minutes. Real-time interactive applications with global users particularly benefit from Cloud Networking as it lowers latency and jitter by up to 40% compared to the public internet.\* Additionally, businesses can access their telemetry data to have end-to-end visibility of their network status, connectivity quality, latency, and resource utilization.

*"We are excited to offer more interconnectivity options for customers looking to expand their borders and tap into high-growth markets," says Maile Kaiser, CoreSite's SVP of Sales and Marketing. "By adding Zenlayer to the Open Cloud Exchange, our customers can easily reach clouds and data centers in fast-growing emerging markets such as Asia-Pacific, India, Indonesia, and Brazil. And these services are highly scalable, with accelerated speed to market and reduced upfront costs."*

In addition, Cloud Networking interconnects with Zenlayer Bare Metal Cloud, enabling CoreSite customers to instantly deploy high-performance, dedicated servers in 58 cities across 30 countries.

*"We are thrilled that Zenlayer is now part of the CoreSite Open Cloud Exchange," says Joe Zhu, Founder and CEO of Zenlayer. "Together, Zenlayer and CoreSite will make it easier and faster for businesses to build hybrid and multi-cloud solutions across the globe. With our joint offering, CoreSite customers will be able to deliver the same seamless digital experiences to users in new markets, ultimately increasing both user retention and revenue."*

### Other Highlights

- **CoreSite and Zenlayer** – Extend your infrastructure and expand your business capabilities with Zenlayer's [Cloud Networking](#), [Bare Metal Cloud](#), and [Edge Data Center](#) services
- **Tap into emerging markets like Southeast Asia and India with Zenlayer** – Reach new customers in the fastest-growing internet region in the world.
- **CoreSite Open Cloud Exchange** – Connect across the U.S. and simplify your multi-cloud, multi-site network configuration
- **CoreSite's Inter-Site Connectivity** – The freedom to scale without constraints through connectivity between data center sites and across regions
- **CoreSite's Northern Virginia and Los Angeles Campuses** – Scale your Digital Business in a Data Center Campus that meets your performance and growth needs now and in the future
- **Accelerate Your Digital Business with CoreSite** – Read about the competitive advantages your business can benefit from by working with a network-dense, cloud-enabled colocation provider like CoreSite

\*This percentage is based on internal Zenlayer performance management analytics.

### About CoreSite

CoreSite, an American Tower company [NYSE: AMT], provides hybrid IT solutions that empower enterprises, cloud, network, and IT service providers to monetize and future-proof their digital business. Our highly interconnected data center campuses offer a native digital supply chain featuring direct cloud onramps to enable our customers to build customized hybrid IT infrastructure and accelerate digital transformation. For more than 20 years, CoreSite's team of technical experts have partnered with customers to optimize operations, elevate customer experience, dynamically scale, and leverage data to gain a competitive edge. For more information, visit [CoreSite.com](#) and follow us on [LinkedIn](#) and [Twitter](#).

### About Zenlayer

Zenlayer ([www.zenlayer.com](#)) offers on-demand edge cloud services in over 220 PoPs around the world, with expertise in fast-growing emerging markets like China, India, Middle East, South America, and Southeast Asia. Businesses utilize Zenlayer's edge cloud platform to instantly improve

real-time digital experiences across the globe.

### **Forward-Looking Statements**

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite Realty Corporation's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite and American Tower from time to time with the Securities and Exchange Commission.

View source version on [businesswire.com](https://www.businesswire.com/news/home/20220120005723/en/): <https://www.businesswire.com/news/home/20220120005723/en/>

#### **CoreSite**

Megan Ruskowski  
Vice President of Marketing  
720-446-2014  
[Megan.Ruskowski@CoreSite.com](mailto:Megan.Ruskowski@CoreSite.com)

Source: CoreSite