



## CoreSite and American Tower Data Center Solutions to Participate in Channel Partners Conference and Expo 2022

April 7, 2022

DENVER--(BUSINESS WIRE)--Apr. 7, 2022-- CoreSite, a leading hybrid IT solutions provider and subsidiary of American Tower Corporation (NYSE: AMT) ("American Tower"), announced it will be joining American Tower Data Center Solutions at the Channel Partners Conference and Expo 2022 April 11-14 in Las Vegas. The event is designed to connect partners with technology companies to advance their businesses and harness knowledge that accelerates new revenue and growth.

Since creating the Core Partner Program, CoreSite has participated in events like the Channel Partners Conference and Expo for an opportunity to engage with its agents and partners and discuss how to grow their businesses by selling CoreSite's data center and hybrid IT solutions. The Core Partner community includes agents, resellers, real estate brokers, solution partners and cloud partners.

By including CoreSite's data center services in their sales portfolio, partners benefit from an additional revenue stream and enhanced customer retention. CoreSite has a dedicated channel team to enable partners' success through training and marketing support. In addition, CoreSite offers individual programs that allow partners to work with the company as a referral partner or with a master agent.

During the four-day event, CoreSite will be located on the expo floor at Booth #1431, and American Tower will have meeting space in Bellini #2004. Eric Watko, Vice President of Product Line Management at American Tower, will be participating in an informational session titled "How 5G and Edge Computing Are Transforming the Channel", Tuesday, April 12, from 5 p.m. to 5:30 p.m. PT at the Venetian Level 2, Expo Center – Hall C, Booth 1849 in the Expo Theater.

### Other Highlights

- Learn more about [CoreSite's Partner Program](#)
- See how CoreSite can [Future-Proof Your Digital Business](#)
- Explore [Hybrid IT Services](#)

### About CoreSite

CoreSite, an American Tower company (NYSE: AMT), provides hybrid IT solutions that empower enterprises, cloud, network, and IT service providers to monetize and future-proof their digital business. Our highly interconnected data center campuses offer a native digital supply chain featuring direct cloud onramps to enable our customers to build customized hybrid IT infrastructure and accelerate digital transformation. For more than 20 years, CoreSite's team of technical experts have partnered with customers to optimize operations, elevate customer experience, dynamically scale, and leverage data to gain competitive edge. For more information, visit [CoreSite.com](#) and follow us on [LinkedIn](#) and [Twitter](#).

### Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in American Tower's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by American Tower from time to time with the Securities and Exchange Commission.

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