



CoreSite Enriches Hybrid IT Solutions with IBM Cloud Direct Link Connect on the Open Cloud Exchange®

March 3, 2022

Providing CoreSite Customers Private Access to IBM Cloud and Bare Metal Services

Enabling Seamless, Consistent and Higher-Throughput Connectivity

Offering Scalable Capacities and Global Network Reach

DENVER--(BUSINESS WIRE)--Mar. 3, 2022-- CoreSite, a leading hybrid IT solutions provider and subsidiary of American Tower Corporation (NYSE: AMT) ("American Tower"), today announced the availability of IBM Cloud Direct Link Connect on the [Open Cloud Exchange®](#) from any of CoreSite's data center campuses. IBM Cloud customers can unlock the power of scalable, low-latency, hybrid IT architectures with CoreSite to drive business growth and innovation.

Seamlessly Connect to Your IBM Cloud Resources with Speed and Reliability

CoreSite now supports multiple connectivity options to IBM Cloud including IBM Cloud Direct Link Dedicated using high-speed fiber interconnects and IBM Cloud Direct Link Connect using private virtual connections through the Open Cloud Exchange. CoreSite customers can leverage IBM Cloud Direct Link to seamlessly and securely extend their private networks and infrastructure to IBM Cloud with enhanced speed and reliability. IBM Cloud Direct Link is ideal for data migration, backing up or storing data, and replication for both business continuity and disaster recovery.

"Fast, reliable and secure connectivity is essential for high-performance hybrid workloads," said Nicholas Woodyard, Product Manager - IBM Cloud Direct Link. "With IBM Cloud Direct Link, customers can seamlessly connect their IT architecture to their cloud resources and access IBM Cloud services, such as VPC, bare metal, compute, VMware and cloud storage."

Additionally, CoreSite customers can use IBM Cloud Direct Link to provide connectivity to IBM regions and bare metal services around the globe. Also, IBM Cloud Direct Link may reduce data transfer costs by more than 70%.*

CoreSite and IBM recently completed a 10 Gbps Network-to-Network Interface (NNI) connection in Los Angeles, with rollouts in Denver and Northern Virginia soon to follow.

"IBM Cloud Direct Link enables customers to see fewer network disruptions and connectivity issues as data traffic bypasses the public internet through low-latency, highly available connections providing reliable data transfers," said Juan Font, President of CoreSite and SVP, U.S. Tower Division – American Tower. "Virtual connectivity to IBM Cloud Direct Link through the CoreSite Open Cloud Exchange expands access beyond the direct access available at CoreSite's Los Angeles, Denver and Northern Virginia campuses."

*Cost savings based upon [pricing information provided by IBM](#) comparing egress [fees using Direct Link](#) versus the Internet.

Other Highlights

- [IBM Cloud Direct Link®](#) – Extend your infrastructure and expand your business capabilities
- [CoreSite Open Cloud Exchange®](#) – Connect across the U.S. and simplify your multi-cloud, multi-site network configuration
- [CoreSite's Inter-Site Connectivity](#) – The freedom to scale without constraints through connectivity between data center sites and across regions
- [CoreSite's Los Angeles, Denver, and Northern Virginia Campuses](#) – Scale your digital business in a data center campus that meets your performance and growth needs now and in the future
- Learn more about how [CoreSite Future-Proofs Digital Business](#)

About CoreSite

CoreSite, an American Tower company (NYSE: AMT), provides hybrid IT solutions that empower enterprises, cloud, network, and IT service providers to monetize and future-proof their digital business. Our highly interconnected data center campuses offer a native digital supply chain featuring direct cloud onramps to enable our customers to build customized hybrid IT infrastructure and accelerate digital transformation. For more than 20 years, CoreSite's team of technical experts have partnered with customers to optimize operations, elevate customer experience, dynamically scale, and leverage data to gain competitive edge. For more information, visit [CoreSite.com](#) and follow us on [LinkedIn](#) and [Twitter](#).

Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation

to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in American Tower's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by American Tower from time to time with the Securities and Exchange Commission.

© 2022, CoreSite, L.L.C. All Rights Reserved

View source version on [businesswire.com](https://www.businesswire.com/news/home/20220303005167/en/): <https://www.businesswire.com/news/home/20220303005167/en/>

CoreSite

Megan Ruskowski

Vice President of Marketing

720-446-2014

Megan.Ruskowski@CoreSite.com

Source: CoreSite